

Asset Manager Rating (By PACRA): AM2+ (AM Two Plus)

Quarterly Report March 31, 2015 (Unaudited)



Funds Under Management of MCB-Arif Habib Savings and Investments Limited

Vision

To become synonymous with Savings.

Mission

To become a preferred Savings and Investment Manager in the domestic and regional markets, while maximizing stakeholder's value.

Core Values

The Company takes pride in its orientation towards client service. It believes that its key success factors include continuous investment in staff, systems and capacity building, and its insistence on universal best practices at all times.

CONTENTS

Fund's Information	69
Report of the Directors of the Management Company	70
Condensed Interim Statement of Assets and Liabilities	72
Condensed Interim Income Statement (Un-audited)	73
Condensed Interim Statement of Comprehensive Income (Unaudited)	74
Condensed Interim Distribution Statement (Un-audited)	75
Condensed Interim Statement of Movement in Unit Holders' Funds (Un-audited)	76
Condensed Interim Cash Flow Statement (Un-audited)	77
Notes to and forming part of the Condensed Interim Financial Statements (Un-audited)	78

FUND'S INFORMATION

Management Company MCB-Arif Habib Savings and Investments Limited

8th Floor, Techno City, Corporate Tower,

Hasrat Mohani Road, Karachi

Board of Directors Mian Mohammad Mansha Chairman

Mr. Nasim Beg Executive Vice Chairman Mr. Yasir Qadri Chief Executive Officer

Dr. Syed Salman Ali Shah
Mr. Haroun Rashid
Director
Mr. Ahmed Jahangir
Director
Mr. Samad A. Habib
Director
Mr. Mirza Mahmood Ahmad
Director

Audit Committee Mr. Haroun Rashid Chairman

Mr. Ahmed Jahangir Member Mr. Samad A. Habib Member

Human Resource &Dr. Syed Salman Ali ShahChairmanRemuneration CommitteeMr. Nasim BegMember

Mr. Haroun Rashid Member
Mr. Ahmed Jehangir Member
Mr. Yasir Qadri Member

Company Secretary &

Chief Financial Officer Mr. Muhammad Saqib Saleem

Trustee Central Despository Company of Pakistan Limited

CDC House, 990B Block 'B', S.M.C.H.S, Main Shahrah-e-Faisal, Karachi-74400

Bankers MCB Bank Limited

Habib Metropolitan Bank Limited

Bank Al-Falah Limited Faisal Bank Limited United Bank Limited NIB Bank Limited

Auditors KPMG Taseer Hadi & Co.

Chartered Accountants

1st Floor, Sheikh Sultan Trust Building No. 2,

Beaumont Road, Karachi-75530.

Legal Advisor Akhund Forbes

D-21, Block-4, Scheme-5,

Clifton, Karachi.

Bawaney & Partners

404, 4th Floor, Beaumont Plaza,

Beaumont Road, Civil Lines, Karachi-75530

Transfer Agent MCB-Arif Habib Savings and Investments Limited

8th Floor, Techno City, Corporate Tower,

Hasrat Mohani Road, Karachi

Rating Asset Manager: "AM2+" (PACRA)

Entity Ratings: "AA-" (PACRA)

REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2015

Dear Investor,

On behalf of the Board of Directors, I am pleased to present **Pakistan Income Enhancement Fund's** accounts review for the nine months ended March 31st 2015.

Economy & Money Market Review

In the wake of lower oil prices, macro-environment has stabilized with strengthening outlook. With oil prices hovering around \$55 per barrels at the end of March, 2015 in the international market, the crude has fallen by more than 50% from its peak level of around \$114 per barrel touched in June, 2014, largely benefiting the country in the shape of soft inflation and lower oil import bill.

Hence, on the heels of stable food prices and cut in fuel prices in the domestic market, Consumer Price Inflation averaged around 5.14% during the first nine months of the current fiscal year. If oil prices stabilize below \$60 per barrel, CPI is expected to persist in lower range during the last quarter of the current fiscal year.

While the country's current account deficit summed to \$1.64 billion during the first eight months of the current fiscal year (as per latest available data) as opposed to deficit of \$2.4 billion during the corresponding period last year. With trade deficit largely unchanged compared to the previous year, improvement in the current account balance came from larger Collation Support Fund proceeds and higher remittances.

Import bill remained close to the last year's level, as benefit of lower oil bill was eroded by volumetric increase in imports of other segments. Whereas exports have slightly weakened in consideration of lower cotton prices, disruptive power supplies and the loss of competitiveness due to real exchange rate appreciation. With oil imports accounting for one-third of the country's total import bill, trade deficit is forecasted to narrow down in the coming months reflecting significant drop in oil prices.

Workers' Remittances summed to \$ 13.33 billion during the nine months period, marking a growth of 15 percent as compared to the corresponding period last year.

At the same time, financial account registered a surplus of \$ 2.5 billion as compared to a surplus of \$ 0.61 billion recorded during the same period last year. This is mainly due to increase in portfolio investments after the government successfully raised \$ 1 billion through Sukuk auction.

The country's FX reserves got an impetus from multilateral and bilateral disbursements, privatization proceeds, \$ 1 billion Sukuk auction, lower oil bill and SBP interventions. The reserves stood at around \$ 16 billion at the end of March, higher by around \$2 billion since the start of the current fiscal year. Out of total financing of around \$ 2.2 billion scheduled for FY15 under IMF Extended Fund Facility (EFF), the country has received two tranches of around \$ 540 million each during 9MFY15.

Keeping in view lower inflationary pressure along with improving outlook on the balance of payment, the government had announced cut in the discount rate in the monetary policy held in November, January and March, bringing the discount rate to 8 percent from 10 percent at the start of the year.

M2 has expanded by 4.87 percent during the 9MFY15 (till 27th March) as opposed to expansion of 5.21 percent during the same period last year. At the same time, the net borrowing from the banking system increased by Rs 521.62 billion as opposed to Rs 505.86 billion raised during the same period last year.

Money market remained quite active during the 9MFY15, largely due to declining interest rate scenario stemming from sharp decline in oil prices. Participation largely remained concentrated in longer tenure paper causing strain on short term liquidity as the government sold£a total of Rs 850 billion worth of PIBs against a target of Rs 600 billion during the first three quarters.

Equities Market Review

Stock market remained highly volatile during the year. The benchmark KSE-100 index which had surged by 8.4 percent during 1HFY15 fell by 6 percent during the 3QFY15.

REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2015

Weak fundamentals in Index heavy weights i.e. Banking and Oil & Gas Sectors, liquidity outflow from foreign investor accounts and certain steps from regulators aimed at improvement in market transparency unnerved few investor segments which triggered sharp correction in the market in the 3QFY15. This can be gauged from the fact that offshore investors remained net sellers, with total outflow of around \$135 million in 3QFY15, as opposed to a net inflow of around \$121.5 million recorded during the 1HFY15.

Oil and Gas and Banking sectors remained the main contributors of dismal market performance during the third quarter. Declining trend with high volatility in oil prices didn't allowed Oil and Gas sector to perform while attractiveness of Banking sector was marred by regular reductions in discount rates. Monetary easing and low interest rate outlook on the back of lower expected inflation kept leveraged and high yielding sectors like Fertilizer and Electricity in the lime light. Cement sector was the beneficiary of both lower raw material and lower interest rate costs while Fertilizer and Electricity performed on the back of attractive yields.

The average turnover stood at around 197 million shares during the 9MFY15 as opposed to average volume of 214 million shares during the same period last year.

FUND PERFORMANCE

During the period under review, the fund generated an annualized return of 16.02% as against its benchmark return of 11.95%, an outperformance of 4.07%.

In order to capitalize on interest rate scenario the fund increased its portfolio duration by increasing allocation towards PIBs. At periodend, the fund was 68.8% invested in PIBs as compared to 62.4% at the beginning of the period, 7.4% invested in T-Bills as compared to 0% at the beginning and 14.3% invested in TFCs vis-à-vis beginning allocation of 15.3%.

The Net Assets of the Fund as at March 31, 2015 stood at Rs.1,468 million as compared to Rs 1,677 million as at June 30, 2014 registering a decrease of 12.5%.

The Net Asset Value (NAV) per unit as at March 31, 2015 was Rs. 57.19 as compared to opening NAV of Rs.51.05 per unit as at June 30, 2015 registering an increase of Rs. 6.14 per unit.

MARKET & ECONOMY - FUTURE OUTLOOK

The government expects reserve position to improve further towards the end of the ongoing fiscal year on the back of significant improvement in foreign direct investments and pledges made by multilateral agencies. The government is eyeing to raise foreign inflows through offloading its stake in HBL and the country is also expected to receive next tranche of US\$ 550 million from IMF in April. Remittances are expected to grow further, however, political distraction in the Middle Eastern region and lower oil prices pose risk to the ongoing northward trend.

Due to subsiding cost pressure, we expect manufacturing sectors, primarily, Auto, Cement and Consumer sectors to outperform the broader market. Moreover, continuation of expansionary environment suggests high-dividend yield companies to stay in the limelight.

ACKNOWLEDGMENT

The Board is thankful to the Fund's valued investors, the Securities and Exchange Commission of Pakistan and the Trustees of the Fund for their continued cooperation and support. The Directors also appreciate the efforts put in by the management team.

On behalf of Directors,

Yasir Qadri

Chief Executive Officer

April 24, 2015

CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES (UNAUDITED) AS AT 31 MARCH 2015

	Note	(Unaudited) 31 March 2015	(Audited) 30 June 2014
Assets		(Rupees	in '000)
Balances with bank		118,975	315,888
Investments	6	1,358,075	1,306,124
Advance against subscription of Term Finance Certificates	Ü	1,330,073	18,083
Income and profit receivable		23,702	61,533
Deposits, prepayments and other receivables		633	728
Total Assets	·	1,501,385	1,702,356
Liabilities Payable against redemption of units Payable to Management Company		2,079 3,253	565 3,103
Payable to Central Depository Company of Pakistan Limited - Trustee		178	182
Payable to Securities and Exchange Commission of Pakistan - annual fee Accrued expenses and other liabilities	7	885 26,590	867 20,473
Total Liabilities	/	32,985	25,190
Total Liabilities		32,963	23,190
Net Assets		1,468,400	1,677,166
Unit holders' fund	:	1,468,400	1,677,166
		(Number	of units)
Number of units in issue		25,677,355	32,856,013
		(Rup	pees)
Net assets value per unit		57.19	51.05

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

CONDENSED INTERIM INCOME STATEMENT (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2015

1	Vote	Nine month		Quarter o	
	_	2015	2014	2015	2014
			(Rupees i	n '000)	
Income					
Capital gain / (loss) on sale of investments - net		46,660	(1,135)	42,866	710
Income from term finance and sukuk certificates		26,654	24,019	6,836	8,373
Income from government securities		98,625	51,386	32,491	13,193
Profit on bank deposits		8,122	4,947	3,953	2,000
Net unrealised appreciation / (diminution) in fair value of investments					
classified as 'at fair value through profit or loss'		5,076	6,011	(21,760)	8,338
(Provision) / reversal of principal against non-performing exposures	_	(3,893)	2,929		-
Total income		181,244	88,157	64,386	32,614
Expenses					
Remuneration of Management Company		17,692	11,773	6,148	3,251
Sales tax and Federal Excise Duty on remuneration of Management					
Company		5,909	4,069	2,053	1,125
Remuneration of Central Depository Company					
of Pakistan Limited - Trustee		1,641	1,269	558	368
Annual fee - Securities and Exchange Commission of					
Pakistan		885	589	308	163
Securities transaction cost		377	173	157	106
Settlement and bank charges		315	260	110	90
Fees and subscriptions		171	159	56	47
Legal and professional charges		-	27	-	7
Auditors' remuneration		372	385	105	128
Amortization of preliminary expenses and floatation costs		-	31	-	-
Printing and related costs	L	94	190	15	46
Total expenses	_	27,456	18,925	9,510	5,331
		153,788	69,232	54,876	27,283
Net element of (loss) / and capital (losses)					
included in prices of units issued less those in units					
redeemed		(16,403)	(1,982)	(4,876)	(1,608)
Provision for Workers' Welfare Fund		(2,748)	(6,643)	(1,000)	(1,356)
Net income for the period before taxation	_	134,637	60,607	49,000	24,319
Taxation	9	-	-	-	-
Net income for the period after taxation	_	134,637	60,607	49,000	24,319
Earnings per unit	10				

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2015

	Nine mont		Quarter 31 Ma	
	2015	2014 (Rupees	2015 in '000)	2014
Net income for the period after taxation	134,637	60,607	49,000	24,319
Other comprehensive income:				
Items to be reclassified to income statement in subsequent periods:				
Net unrealised appreciation on remeasurement of investments classified as 'available-for-sale'	23,484	209	9,846	209
Total comprehensive income for the period	158,121	60,816	58,846	24,528

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2015

	Nine month		Quarter 31 Ma	
-	2015	2014	2015	2014
		(Rupees i	n '000)	
Undistributed income brought forward	33,808	47,223	110,718	14,099
Total comprehensive income for the period	158,121	60,816	58,846	24,528
Net element of (loss) / income and capital (losses) / gains included in the prices of units issued less those in units redeemed - transferred to Distribution Statement *Distributions to the unit holders of the Fund*	(7,986)	(4,088)	741	4,012
Final distribution: Final distribution for the year ended 30 June 2013 at the rate of Re. 0.86 per unit - Date of distribution: 5 July 2013 - Issue of 428,766 bonus units Interim distributions: - Issue of Nil (2014: 1,172,447 bonus units) and Nil (2014: 396,255 bonus units) for the six months and quarter ended respectively		(21,867) (59,651) (81,518)	- - -	(20,206) (20,206)
Undistributed income carried forward	183,943	22,433	170,305	22,433

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

7

CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2015

		Nine mont		Quarter 31 Ma	
		2015	2014	2015	2014
			(Rupees	in '000)	
Net assets at the beginning of the period		1,677,166	1,318,681	1,373,872	880,553
Issue of 34,721,927 units (2014: 10,672,885 units) and 18,831,648 units (2014: 6,760,804 units) for the nine months and quarter ended respectively Issue of Nil (2014: nil units) bonus units for the year ended 30 June 2014		1,890,093	547,189 21,867	1,053,948	347,511
Issue of Nil bonus units (2014: 1,172,447 bonus units) and Nil bonus units (2014: 396,255 bonus units) for the nine months and quarter ended respectively	11	-	59,651	-	20,206
Redemption of 41,900,586 units (2014: 16,362,330 units) and 18,133,450 units (2014: 3,145,230 units) for the nine months and quarter ended respectively		(2,273,383)	(835,224) (206,517)	(1,023,142)	(160,756)
		(505,250)	(200,317)	20,000	200,701
Net element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed:					
- amount representing loss $/$ (income) and capital losses $/$ (gains) - transferred to the Income Statement		16,403	1,982	4,876	1,608
- amount representing unrealised capital (gains) \slash losses - transferred to the Distribution Statement		7,986	4,088	(741)	5,483
		24,389	6,070	4,135	7,091
Net element of (loss) / income and capital (losses) / gains / included in prices of units issued less those in units redeemed - transferred to Distribution Statement		(7,986)	(4,088)	741	(5,483)
Net unrealised appreciation on re-measurement of investment classified as " available for sale"		23,484	209	9,846	209
Net income / (loss) for the period (excluding net unrealised appreciation / (diminution) in fair value of investments classified as 'at fair value through profit or loss' and capital gains / (loss) on sale of investments)		5,076	55,730	(49,931)	15,270
Capital gain / (loss) on sale of investments - net		46,660	(1,135)	42,866	710
Net unrealised appreciation / (diminution) in fair value of investments classified as 'at fair value through profit or loss'		82,901 134,637	6,011 60,606	56,065 49,000	8,338 24,318
Distributions to the unit holders of the Fund		10 1,00 /	00,000	2,000	2.,510
Final distribution: Final distribution for the year ended 30 June 2014 at the rate of Re. 0.43 per unit - Date of distribution: 27 June 2014 - Issue of 428,766 bonus units		-	(21,867)	-	-
Interim distributions: - Issue of Nil bonus units (2014: 1,172,447 bonus units) and Nil bonus units (2014: 396,255 bonus units) for the six months and quarter ended respectively	11		(59,651)		(20,206)
- cope out on y		-	(81,518)	-	(20,206)
Net assets as at the end of the period		1,468,400	1,093,443	1,468,400	1,093,443
		_		_	_

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2015

	Nine months		Quarter e	
	2015	2014	2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES		(Rupees i	n '000)	
Net income for the period before taxation	134,637	60,606	49,000	24,318
Adjustments for non cash and other items:				
Net unrealised diminution / (appreciation) in value of investments classified as 'at fair value through profit or loss' Net element of loss / (income) and capital losses / (gains)	(5,076)	(6,011)	21,760	(8,338)
prices of units issued less those in units redeemed	16,403	1,982	4,876	1,608
Amortization of preliminary expenses and floatation costs	-	31	-	-
Provision for Workers' Welfare Fund		6,643	-	1,356
Provision / (reversal) of principal against non-performing	3,893	(2,929)		
exposures	149,857	60,322	75,636	18,944
Decrease / (increase) in assets	11,007	00,522	72,000	10,711
Investments	(27,284)	11,097	(253,337)	(324,465)
Advance against subscription of Term Finance Certificates	18,083	(18,083)	-	(3,500)
Income and profit receivable	37,831	(7,848)	26,571	(2,233)
Deposits, prepayments and other receivables	95 L 28,725	(66) (14,900)	(226,760)	(152)
	26,723	(14,900)	(220,700)	(330,330)
(Decrease) / increase in liabilities				
Payable to Management Company	150	(2,207)	(1,254)	(65)
Payable to Central Depository Company of Pakistan Limited - Trustee	(4)	(20)	12	(1)
Payable to Securities and Exchange Commission of	10	(20)	200	1.62
Pakistan - annual fee	18	(20)	308	163
Payable against redemption of units Accrued expenses and other liabilities	1,514 6,117	2,472	1,514 2,331	834
recrued expenses and other habilities	0,117	2,472	2,331	034
_	7,795	225	2,911	931
Net cash generated from/ used in operating activities	186,377	45,647	(148,213)	(310,475)
CASH FLOWS FROM FINANCING ACTIVITIES				
Receipts from issuance of units	1,890,093	547,189	1,053,948	347,511
Payments on redemption of units	(2,273,383)	(835,224)	(1,023,142)	(160,756)
Net cash used in/ generated from financing activities	(383,290)	(288,035)	30,806	186,755
Net (decrease) in cash and cash equivalents				
during the period	(196,913)	(242,388)	(117,407)	(123,720)
	· · · · · · · ·	, ,)	()	, , ,
Cash and cash equivalents at beginning of the period	315,888	287,079	236,383	168,411
Cash and cash equivalents at end of the period	118,975	44,691	118,975	44,691
=	110,773	77,071	110,773	77,071

The annexed notes 1 to 12 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

1. LEGAL STATUS AND NATURE OF BUSINESS

Pakistan Income Enhancement Fund (the Fund) was established through a Trust Deed executed between Arif Habib Investments Limited (AHIL), as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on 14 July 2008 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on 26 June 2008 in accordance with Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 8th Floor, Techno City Corporate Tower, Hasrat Mohani Road, Karachi, Pakistan.

Pursuant to the merger of MCB-Asset Management Company and Arif Habib Investments Limited, the name of the Management Company (Arif Habib Investments Limited being the surviving entity) has been changed from Arif Habib Investments Limited to MCB-Arif Habib Savings and Investments Limited.

The Fund is an open-ended mutual fund listed on the Islamabad Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund. Unit holders are divided into plan "A" and plan "B". The unit holders under plan "A" are entitled for bonus units as well as cash dividend, whereas unit holders under plan "B" are entitled for cash dividend. The Fund has been categorised as "Aggressive Fixed Income" scheme by the Board of Directors of the Asset Management Company in pursuant to Circular 7 of 2009 dated 6 March 2009 issued by the SECP.

Pakistan Credit Rating Agency (PACRA) has assigned asset manager rating of 'AM2+' to the Management Company and A+(f) - as stability rating to the Fund.

"The objective of the Fund is to deliver returns from aggressive investment strategy in the debt and fixed income markets".

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as a trustee of the Fund.

2. BASIS OF PREPARATION

- 2.1 Statement of compliance
- 2.1.1 This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations). In case where requirements differ, the provisions of / or directives issued under the Companies Ordinance, 1984, the NBFC Rules and the NBFC Regulations have been followed.
- **2.1.2** This condensed interim financial information does not include all the information and disclosures required for full annual financial statements and should be read in conjunction with the financial statements for the year ended 30 June 2014.
- **2.1.3** This condensed interim financial information is unaudited. The Board of Directors of the Management Company declare that this condensed interim financial information gives a true and fair view of the state of affairs of the Fund.
- 2.1.4 The comparatives in the condensed interim statement of assets and liabilities presented in this condensed interim financial information as at 31 March 2015 have been extracted from the audited financial statements of the Fund for the year ended 30 June 2014, where as the comparative in condensed interim income statement, condensed interim distribution statement, condensed interim statement of movement in unit holders' fund, and condensed interim cash flow statement are extracted from unaudited condensed interim financial information for the period ended 31 March 2014.

2.1.5 Functional and presentation currency

This condensed interim financial information is unaudited and is presented in Pak Rupees, which is the functional and presentation currency of the Fund and has been rounded off to the nearest thousand rupees.

3. SIGNIFICANT ACCOUNTING POLICIES

- 3.1 The accounting policies and methods of computation adopted for the preparation of this condensed interim financial information are same as those applied in the preparation of the financial statements of the Fund for the year ended 30 June 2014.
- 3.2 Amendments to certain existing standards and interpretations on approved accounting standards which were effective during the period were not relevant to the Fund's operations and did not have any impact on the accounting policies of the Fund.

4. ESTIMATES AND JUDGMENTS

- **4.1** The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.
- **4.2** In preparing this condensed interim financial information, significant judgments made by management in applying accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 30 June 2014.

5. FINANCIAL RISK MANAGEMENT

The Fund's risk management objectives and policies are consistent with those objectives and policies which were disclosed in the financial statements of the Fund as at and for the year ended 30 June 2014.

INVESTMENTS									(Unaudited) (Audi 31 March 30 Ju 2015 201 (Rupees in '000)	(Audited) 30 June 2014 in '000)
Fixed income and other debt securities At fair value through profit or loss' - Government securities								6.1	168,378	623,729
- Tern finance and sukuk certificates Listed debt securities Unlisted debt securities								6.2	110,663	133,098 109,623 242,721
"Available for Sale' Pakistan Investment Bonds								9.9	975,387	439,674
Government securities - 'at fair value through profit or loss'	through profit or los Tenor	, ss	A P	Roce volue		Ralanco	Rolance as at 21 March 2015	2015	Market	Market
		Balance as at 1 July 2014	Purchases during the period	Sales / matured during the period	Balance as at Ca 31 March 2015	rrying	Market	Appreciation/	value as a percentage of net assets	value as a percentage of total investments
Issue date										
19 July 2012	3 years	300,000	•	300,000	ı	•	٠	1		
18 July 2013	3 years	325,000	758,500	1,083,500	1	•	•	•		
17 July 2014	3 years	•	425,000	425,000	1	•	•	1		
17 July 2014	10 years	•	75,000	75,000	1	•	1	•		
19 July 2012	10 years	ı	50,000	1	50,000	50,303	57,373 57,373	7,070	3.91	4.22
Market Treasury Bills										
Treasury bills - 3 months		•	750,000	750,000	1	•	•	1		
Treasury bills - 6 months		•	100,000	•	100,000	99,345	99,358	14	6.77	7.32
Treasury bills - 12 months		•	437,500	425,000	12,500	11,647	11,646	(1)		0.86
			1,287,500	1,175,000		110,992	111,004	13		
Total as at 31 March 2015						161,295	168,378	7,083		
Total as at 30 June 2014						623,497	623,729	232		

6.2	Listed debt securities - term finance certificates	ites								(Unaudited) 31 March 2015 (Rupees	lited) (Audited) arch 30 June 5 2014 (Rupees in '000)
	Listed debt securities Less: Provision of Pace Pakistan Limited As at beginning of the period Charged during the period								6.2.1	160,717 34,522 2,549 57,071 103,646	187,620 54,522 - 54,522 133,098
6.2.1	Name of the investee company	As at 1 July 2014	Number of certificates Purchases Sales / during matured the during the period period	certificates Sales / matured during the period	Sales / As at matured 31 March 2015 uring the period	Balanc Carrying cost	Balance as at 31 March 2015 cost Market Appr value/ (dimi	h 2015 Appreciation/ (diminution)	Market value as a percentage of net assets	Market value as a percentage of total investments	Face value percentage in relation to the size of the issue
	Certificates have a face value of Rs.5,000 each unless stated otherwise.						(Rupees in '000)				
	Listed debt securities Bank AL Habib Limited I	5,050	,	5,050	•			•			
	PACE Pakistan Limited (Note 6.2.1.1)	15,000	1		15,000	57,071	•	•	1		3.49
	Askari Bank Limited *	45	1	•	45	47,269	45,492	(1,777)	3.10	3.35	1.00
	Escorts Investment Bank Limited	6,000	•	6,000	•	•			٠	,	09.0
	Askari Bank Limited	6,000	1	•	9000	29,156	28,175	(086)	1.92	2.07	4.50
	Bank Alfalah Limited	5,981	•	1	5,981	30,277	29,979		2.04	2.21	09.0
						103,773	103,640	(5,05)			
	Total as at 30 June 2014					188,774	133,098	(1,154)			
		,									

6.2.1.1 Owing to continuous default on repayment of coupon by the issuer, the Fund had classified the said investment as non-performing debt securities. The Fund has recognised full provision against outstanding principal in accordance with provisioning circular issued by the Securities and Exchange Commission of Pakistan (SECP) and provision policy of the Fund duly approved by the Board of Directors of the Management Company. The Fund has suspended further accrual of markup there against.

^{*}Face value of the investment is Rs. 1,000,000 each

(Unaudited) (Audited) 31 March 30 June 2015 2014 (Rupees in '000)	130,464	20,841 27,188 1,138 - 206	$\frac{110,663}{110,663} = \frac{(6,347)}{109,623}$	Market Face value	value as a percentage percentage in relation of total to the size investments of the issue	D Q O	4.73 1.60 3.42 0.90	- 1.40 - 0.71	IVIA
(Ur 31	6.3.1			Market	value as a va percentage per of net assets c		4.37		
				ch 2015	Appreciation/ (diminution)		883		1,049
				Balance as at 31 March 2015	t Market value / Carrying value	(Rupees in '000)	64,181 5 46,482 1 110,663		110,663
				Bals	Carrying cost		0 63,298 0 46,316 1109,614	- 5,866 - 16,319 - 22,185	131,799
				ses	d 31 March 2015 d 31 March 2015 the		- 12,900	15	
spi				Number of certificates	Purchases Sales / during matured the during the period			- 10,415	
ates and sukuk bor			n Housing Limited	V	As at 1 July Pu 2014 c		12,900	10,415	
Unlisted debt securities - term finance certificates and sukuk bonds	Unlisted debt securities Less: Provision as on 1 July Eden Housing Limited Pak Elektron Limited	Less: Provision charged during the period Eden Housing Limited Pak Elektron Limited	Add: Reversal of provision during the period Eden Housing Limited		Name of the investee company	Certificate have a face value of Rs. 5,000 each unless stated otherwise	Unlisted debt securities Engro Fertilizer Limited Bank Alfalah Limited (Floating)	Sukuk Bonds - Unlisted Eden Housing Limited - Sukuk (Note 6.3.1.1) Pak Elektron Limited - Sukuk (Note 6.3.1.2)	Total as at 31 March 2015

^{6.3.1.1} Owing to continuous default on repayment of coupon by the issuer, the Fund had classified the said investment as non-performing debt securities. The Fund had recognised full provision against such exposure in accordance with provisioning circular issued by the Securities and Exchange Commission of Pakistan (SECP) and provision policy of the Fund duly approved by the Board of Directors of the Management Company along with suspension of further accrual of markup there against.

6.3.1.2 Owing to continuous default on repayment of coupon by the issuer, the Fund had classified the said investment as non-performing debt securities. The Fund had recognised full provision against outstanding principal in accordance with provisioning circular issued by the Securities and Exchange Commission of Pakistan (SECP) and provision policy of the Fund duly approved by the Board of Directors of the Management Company. The Fund has suspended further accrual of markup there against.

6.3.1

Movement in provision against debt securities	rities						ı		31 March 2015	
								Listed	Unlisted	Total
								debt	debt	
								securities	securities	
							')	(Rupees in '000)	
Opening balance								54,522	20,841	75,363
Add: Charge for the year								2,549	1,344	3,893
Less: Reversal of provision								1	1	
Charge for the year - net								2,549	1,344	3,893
Closing balance								57,071	22,185	79,256
Details of investments non-compliant with the Offering Document of the Fund as approved by the Securities and Exchange Commission of Pakistan	h the Offerir	ng Documer	ıt of the Fund	as approved b	oy the Securiti	es and Exchai	ıge Commiss	ion of Pakistan		
In accordance with section 3.2.1 of the Offering Document of the Fund, the Fund is required to invest, in case of listed debt securities, in instruments having minimum rating of BBB. However, as at 31 March 2015, the Fund is non-compliant with the above-mentioned requirements in respect of the following investments:	ering Docume imum issuer	ent of the Fu rating of BI	nd, the Fund i 3B. However,	s required to in as at 31 March	vest, in case of 2015, the Fur	listed debt sec id is non-comp	curities, in ins diant with the	truments having above-mentione	minimum rating d requirements i	of BBB and, in n respect of the
Nature of non-compliant investment	Name of company	ompany		Instrument / issuer rating		Value of investment before provision	Provision held	Value of investment after provision	Percentage of net assets a	Percentage of gross assets
							(vanbees III aaa).		0	0
Listed term finance certificates	PACE Pak	PACE Pakistan Limited	-	Non-performing	gı	57,071	57,071	٠	•	ı
Unlisted sukuk bonds	Eden Hous	Eden Housing Limited		Non-performing	gı	5,866	5,866	•		1
Unlisted sukuk bonds	Pak Elektron Limited	on Limited		Non-performing	gı	16,319	16,319	•		ı
Pakistan Investments Bonds - 'Available for Sale'	for Sale'									
			Fac	Face value		Balanc	Balance as at 31 March 2015	rch 2015	Market	Market
	Tenor	As at 1	Purchases	Sales /	As at	Carrying	Market	Appreciation/	value as a	value as a
		July 2014	during the period	matured during the	31 March 2015	value	value	(diminution)	percentage of net assets	percentage of total
				period	(Runees in '000)					investments
Issue date	3 vears	421 500	000 009	265 000	456 500	464 408	474 529	10121	75 CE	34 94
26 March 2015	3 vears	200	150 000		150,000	152 160	152 229	69	10 37	11.21
17 Inly 2014	5 years		250,000	100 000	150,000	162,890	165 641	2.751	11.28	12.20
19 July 2012	5 years	1	100,000	100,000				î		
19 July 2012	10 years	25,000	,	1	25,000	24,151	28,687	4,536	1.95	2.11
17 July 2014	10 years	1	251,500	162,500	89,000	96,717	103,217	6,500	7.03	7.60
26 March 2015	10 years	1	50,000	1	20,000	51,120	51,085	(35)	3.48	3.76
Total as at 31 March 2015						951,446	975,387	23,941		
Total as at 30 June 2014						439,217	439,674	457		

6.5

7.	ACCRUED EXPENSES AND OTHER LIABILITIES		(Unaudited) 31 March 2015 (Rupees	(Audited) 30 June 2014
			(Rupees	m 000)
	Federal exercise duty payable & other related taxes	7.1	6,643	3,387
	Provision for Workers' Welfare Fund	7.2	18,575	15,827
	Auditors' remuneration		210	364
	Zakat payable		695	680
	Brokerage payable		278	97
	Capital gain tax payable		45	3
	Others		144	115
			26,590	20,473

7.1 PROVISION FOR FEDERAL EXCISE DUTY

The Finance Act, 2013 introduced an amendment to Federal Excise Act, 2005 where by Federal Excise Duty (FED) has been imposed at the rate of 16% on the services rendered by assets management companies. In this regard, a Constitutional Petition has been filed by certain Collective Investment Schemes (CISs) through their trustees in the Honourable Sindh High Court (SHC), challenging the levy of Federal Excise Duty on Asset Management Company services after the passage of eighteenth amendment. The SHC in its short order dated 4 September 2013 directed the Federal Board of Revenue (FBR) not to take any coercive action against the petitioners pursuant to impugned notices till next date of hearing. In view of uncertainty regarding the applicability of FED on asset management services, the management, as a matter of abundant caution, has decided to retain and continue with the provision of FED and related taxes in this condensed interim financial information aggregating to Rs. 6.643 million as at 31 March 2015. In case, the suit is decided against the Fund it would be paid to management company, who will be responsible for submitting the same to taxation authorities. Had the said provision of FED and related taxes not been recorded in the books of account of the Fund, the Net Assets Value (NAV) of the Fund would have been higher by Re. 0.26 per unit as at 31 March 2015.

7.2 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs 0.5 million in a tax year have been brought within the scope of the WWF Ordinance. Thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending for adjudication.

Subsequent to the year ended on 15 July 2010, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) on 8 July 2010 which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However on 14 December 2010 the Ministry filed its response against the Constitutional petition requesting the Court to dismiss the petition. According to the legal counsel who is handling the case, there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in the Court.

Subsequent to the year ended 30 June 2011, the Honourable Lahore High Court (LHC) in a constitutional petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act 2008, has declared the said amendments as unlawful and unconstitutional and struck them down. In March 2013 a larger bench of the Sindh High Court (SHC) in various constitutional petitions declared that amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act 2008, do not suffer from any constitutional or legal infirmity.

However, as per advice of legal counsel the stay granted to CIS remains intact and the constitution petitions filed by the CIS to challenge the WWF contribution have not been affected by the SHC judgment. In view of the afore mentioned developments and uncertainties created by the recent decision of SHC, the Management Company, as a matter of abundant precautions, has charged provision for WWF amounting to Rs. 18.575 million.

8. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulation, 2008, the fund is required to distribute 90% of the net accounting income other than unrealised capital gains to the unit holders. The Fund is also exempt from the provision of Section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance 2001. Since the management has distributed the income earned by the Fund during the year to the unit holders in the manner as explained above accordingly no provision for taxation has been made in these financial statements.

9. EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of the management determination of cumulative weighted average number of outstanding units for calculating earnings per unit is not practicable.

10. INTERIM DISTRIBUTIONS

The fund has made an amendment in its trust deed regarding distribution from the fund to unitholders. As per amendment the fund now can make distribution annually rather monthly as required under old trust deed.

11. TRANSACTIONS WITH CONNECTED PERSONS

Related parties / connected persons of the Fund include the Management Company, its related entities, Central Depository Company of Pakistan Limited (being the Trustee of the Fund), other Funds managed by the Management Company and Directors, Key Management Personnel and Officers of the Management Company, and Unit Holders having more than 10% holding in the Fund.

Transactions with related parties / connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.

Remuneration payable to the Management Company and the Trustee is determined in accordance with the provisions of NBFC Regulations, 2008 and the Trust Deed respectively

11.1 Details of the transactions with connected persons are as follows:

	Nine months ended 31 March		Quarter ended 31 March		
	2015	2014	2015	2014	
	(Rupees in '000)				
Management Company					
Remuneration (including indirect taxes)	23,601	15,842	8,201	4,376	
Central Depository Company of Pakistan					
Limited - Trustee					
Remuneration	1,641	1,269	558	368	
CDS charges	-	9		3	

	Nine months ended 31 March		Quarter ended 31 March	
-	2015	2014 (Rupees	2015 in '000)	2014
MCB Bank Limited		` •	,	
Bank charges	34	14	12	3
Profit on bank deposits	1,671	2,081	477	331
Arif Habib Limited - Brokerage House Brokerage expense	0		0	4
Next Capital Limited - Brokerage House Brokerage expense	37	-	29	_
Other Related Parties:				
Directors and Executives of the Management Company Issue of 58,517 units (2014: 23,565 units) and 7,221 units (2014: 11,063 units) for the nine months and quarter ended respectively	3,140	1,203	413	567
Issue of NIL bonus units (2014: 1,194 bonus units) and bonus Nil units (2014: 43 units) for the nine months and quarter ended respectively		61	<u> </u>	2
Redemption of 84,608 units (2014: 52,529 units) and 32,644 units (2014: 5,018 units) for the nine months and quarter ended respectively	4,566	2,684	1,818	257
Adamjee Life Assurance Company Limited - Nuil Fund Issue of NIL units (2014: NIL units) and NIL units (2014: NIL units) for the nine months and quarter ended respectively				
Issue of NIL bonus units (2014: 5,067 bonus units) and bonus Nil units (2014: 19 units) for the nine months and quarter ended respectively		258		1
Redemption of Nil units (2014: 147,261 units) and Nil units (2014: Nil units) for the nine months and quarter ended respectively		7,500		<u>-</u>
Adamjee Insurance Company Limited Issue of 14,008,997 units (2014: 3,881,234 units) and 7,235,893 units (2014: 3,881,234 units) for the nine months and quarter ended respectively	750,000	200,000	400,000	200,000
Redemption of 21,207,306 units (2013: Nil units) and 9,750,045 units (2013: Nil units) for the nine months and quarter ended respectively	1,150,000		550,000	
Issue of Nil units (2014: 27,306 bonus units) and Nil bonus units (2014: 27,306 bonus units) for the nine months and quarter ended respectively		1,397		1,397

		Nine months ended 31 March		Quarter ended 31 March	
	-	2015	2014	2015	2014
	Investor Holding (10% or more holding) * Issue of Nil bonus units (2014: 160,107 bonus units) and Nil bonus units (2014: 47,171 bonus units) for the nine months and quarter ended	(Rupees in '000)			
	respectively	-	8,150		2,405
	Redemption of Nil units (2014: 13,712 units) and Nil units (2014: Nil units) for the nine months and quarter ended respectively		700		700
	-		700		700
11.2	Amounts outstanding as at period / year end			(Unaudited) 31 December 2014 (Rupees	(Audited) 30 June 2014 in '000)
	Management Company			` 1	,
	Management fee payable			1,857	1,975
	Sindh sales tax payable on management fee			279	316
	Front-end load payable			1,117	812
	Central Depository Company of Pakistan Limited - Trustee Security deposit			200	200
	Remuneration payable			178	182
	MCB Bank Limited				
	Balance with bank			38,897	13,172
	Accrued profit on bank deposit			68	591
	Directors and executives of the Management Company				
	Units held 5,621 units (2014: 31,712 units)			321	1,619
	Adamjee Insurance Company Limited				
	Units held 2,773,187 (2014: 9,971,496 units)			158,599	509,004
	Adamjee Life Assurance Company Limited - Nuil Fund				16
	Units held 893 (2014: 893 units)			51	46
	Attock Cement Pakistan Limited Units held Nil (2014: 4,279,146 units)				218,433
	Greenstar Social Marketing Pakistan Limited				
	Units held 208,102 (2014: Nil units)			11,901	

^{*} Due to redemption of units, the investment of the party is reduced to below 10%.

12. DATE OF AUTHORISATION

This condensed interim financial information has been authorised for issue in the meeting of the Board of Directors of the Management Company held on April 24, 2015.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

D-7

Please find us on











by typing: Bachat Ka Doosra Naam

MCB-Arif Habib Savings and Investments Limited

8th Floor, Techno City Corporate Tower, Hasrat Mohani Road, Karachi. UAN: (+92-21) 11-11-622-24 (11-11-MCB-AH), 111-468378 (111-INVEST) Bachat Center: 0800-622-24 (0800-MCB-AH), Fax: (+92-21) 32276898, 32276908 URL: www.mcbah.com, Email: info@mcbah.com